

Welcome to Welton Street Investments, LLC ("WSI"), a Broker/Dealer specializing in 1031 Exchanges and Tenant-In-Common ("TIC") investments and other real estate securities. WSI is a SIPC and NASD member, focused on working with TIC real estate sponsors in order to provide our clients access to a broad and deep array of TIC investment properties and other real estate securities investments.

To better understand your investment and financial goals, and so that you are aware of how WSI may be able to assist you, please complete the following Investor Questionnaire with your WSI Registered Representative. Your answers and private information will be held in strict confidence (see our privacy policy below.) Please direct any questions you may have while completing this form to your Representative. Answering these questions does not create any obligation on your part nor does failing to answer a question disqualify you from receiving services from WSI or the Representative.

PROPERTY OWNER INFORMATION Check here if additional owners or additional properties are listed on a separate sheet

Title is held in the following form: (Check One)

- | | | |
|---|--|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation (C Corp) | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint with right of survivorship | <input type="checkbox"/> Corporation (S Corp) | <input type="checkbox"/> General Partnership |
| <input type="checkbox"/> Tenants by the entireties | <input type="checkbox"/> LLC (single member) | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Trust | <input type="checkbox"/> LLC (multiple member) | |

For Office Use Only:
Lead Type: REP WSI

Name of Legal Owner of Property: Individual(s) OR Entity _____

Contact Information: Client 1 (Please Print)

Name: _____
 Address (No PO Box): _____
 City/State/Zip: _____
 Primary Phone: _____
 Alternate Phone: _____
 Email: _____
 Fax: _____

Contact Information: Client 2 (Please Print)

Name: _____
 Address (No PO Box): _____
 City/State/Zip: _____
 Primary Phone: _____
 Alternate Phone: _____
 Email: _____
 Fax: _____

RELINQUISHED (OR POTENTIALLY RELINQUISHED) PROPERTY INFORMATION

<p>Property Type [Check appropriate box(es)]</p> <table border="0"> <tr> <td><input type="checkbox"/> Office</td> <td><input type="checkbox"/> Apartment</td> <td><input type="checkbox"/> Retail</td> </tr> <tr> <td><input type="checkbox"/> Industrial</td> <td><input type="checkbox"/> Land</td> <td><input type="checkbox"/> Rental Home</td> </tr> <tr> <td><input type="checkbox"/> Condominium</td> <td><input type="checkbox"/> Oil and Gas</td> <td><input type="checkbox"/> TIC Investment</td> </tr> <tr> <td colspan="3"><input type="checkbox"/> Other (describe) _____</td> </tr> </table>	<input type="checkbox"/> Office	<input type="checkbox"/> Apartment	<input type="checkbox"/> Retail	<input type="checkbox"/> Industrial	<input type="checkbox"/> Land	<input type="checkbox"/> Rental Home	<input type="checkbox"/> Condominium	<input type="checkbox"/> Oil and Gas	<input type="checkbox"/> TIC Investment	<input type="checkbox"/> Other (describe) _____			<p>Estimated Proceeds</p> <p>Fair Market Value \$ _____</p> <p>Less Balance of Mortgage Debt \$(_____)</p> <p>Equals Estimated Net Proceeds \$ _____</p>
<input type="checkbox"/> Office	<input type="checkbox"/> Apartment	<input type="checkbox"/> Retail											
<input type="checkbox"/> Industrial	<input type="checkbox"/> Land	<input type="checkbox"/> Rental Home											
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<input type="checkbox"/> Other (describe) _____													
<p>Income Profile (Estimated rents & income from property)</p> <p>Annual Net Cash Flow from Property (after expenses, taxes, etc.) \$ _____</p>	<p>Tax Profile</p> <p>Estimated Taxes Owed From Property Sale \$ _____</p>												
<p>Sales Timing Profile (Check one)</p> <p><input type="checkbox"/> Just Thinking. If so, any preferred sale date? _____</p> <p><input type="checkbox"/> Property Listed. If so, listing date? _____</p> <p><input type="checkbox"/> Property Under Contract. Likely closing date? _____</p> <p><input type="checkbox"/> Property Sold. Close of escrow date? _____</p> <p>If sold, are proceeds with a 1031 Accommodator? <input type="checkbox"/> Yes <input type="checkbox"/> No</p>	<p>Reasons for Selling (Check all that apply)</p> <table border="0"> <tr> <td><input type="checkbox"/> Sale of Business</td> <td><input type="checkbox"/> Retirement</td> </tr> <tr> <td><input type="checkbox"/> Attractive Offer</td> <td><input type="checkbox"/> Relocation</td> </tr> <tr> <td><input type="checkbox"/> Improve Income</td> <td><input type="checkbox"/> Diversification</td> </tr> <tr> <td colspan="2"><input type="checkbox"/> Reduce Landlord Responsibilities</td> </tr> <tr> <td colspan="2"><input type="checkbox"/> Other (describe): _____</td> </tr> </table>	<input type="checkbox"/> Sale of Business	<input type="checkbox"/> Retirement	<input type="checkbox"/> Attractive Offer	<input type="checkbox"/> Relocation	<input type="checkbox"/> Improve Income	<input type="checkbox"/> Diversification	<input type="checkbox"/> Reduce Landlord Responsibilities		<input type="checkbox"/> Other (describe): _____			
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<input type="checkbox"/> Other (describe): _____													

PRIVACY POLICY

WSI collects nonpublic personal information about you from information we receive from you on applications or other forms and information about your transaction with us or others. WSI does not disclose any nonpublic personal information about you to anyone, except employees and authorized representatives who need to know that information to provide products and services to you and as otherwise permitted by law. If you decide to close your account(s) or become an inactive customer, we will adhere to the privacy policies and practices as described in this notice. WSI restricts access to your personal and account information to those employees and authorized representatives who need to know that information to provide products and services to you. WSI maintains physical, electronic, and procedural safeguards that comply with applicable federal standards to guard your nonpublic personal information.

